

THE BUSINESS LEADER'S ROADMAP TO AI SUCCESS

Artificial intelligence (AI) is transforming the business landscape, and as a business leader, it's crucial to understand the countless ways AI can improve your business productivity and profitability.

AI USE CASES IN BUSINESS

CUSTOMER SERVICE

AI-powered chatbots provide real-time assistance 24/7 to customers.

SALES

AI sales forecasting helps identify new opportunities and make informed decisions.

MARKETING

AI can leverage customer data, anticipate customer behavior and improve the customer journey.

HR/TALENT ACQUISITION

AI can streamline recruitment, identify top talent and encourage fairness and diversity.

FINANCE

AI automates financial processes and tasks, such as invoicing, billing and fraud detection.

OPERATIONS

AI automates routine operations, giving the workforce more time to focus on critical tasks.

INVENTORY MANAGEMENT

AI can track multiple orders simultaneously and identify any inventory issues and delays in production and shipping.

BEST PRACTICES FOR BUILDING AN AI STRATEGY

Build a MULTI-ROLE team

Create a multi-role team that understands both the technical and business needs of every project.



IDENTIFY business priorities and opportunities

Identify business opportunities where AI can add value and choose areas with the highest potential returns as top priorities.

Select and PRIORITIZE AI projects

Choose AI projects that add value and then commit to getting the best results out of them.



Assign EXECUTIVE-LEVEL sponsors to drive AI SUCCESS

Have an executive within a business function responsible for each corresponding AI initiative.



FOCUS on areas that could go wrong

Ensure that AI adoption doesn't compromise security, compliance, legalities or ethics.

Plan ADEQUATE RESOURCES for AI projects

Take stock of the computing resources necessary for advanced AI initiatives.

ALIGN AI with your business strategy

Ensure that the AI initiatives align with your organization's overall strategic goals.

MANAGE DATA for AI success

Ensure you have sufficient authoritative data to train the AI model to consistently improve its efficiency.

ADDRESS SKILL GAPS for effective AI implementation

Work with AI specialists while training existing employees who contribute institutional knowledge to the projects.



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